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BY SYDNI ELLIS PHOTO BY NATHAN COLBERT PHOTOGRAPHY, INC

## **SHARON PARKER**

Keller Williams Southwest

For two decades, Sharon Parker has been helping people find their dream homes with Keller Williams Southwest. Her knowledge of Houston's and Fort Bend's diverse neighborhoods, passion for others, and personal drive have helped her land a spot on the Agent Leadership Council and remain one of the Top 20 producers for the last 19 years.

"I enjoy what I do," said Parker. "I thank God because Keller Williams has been a good fit for me. Some people jump from company to company, but with KW Southwest, if you take advantage of what they offer, you can go far."

After years working in restaurant management, getting married, and having her son, Dion, Parker decided to make a change and got her real estate license in 2000. When she had to start over as a single mom, she decided that she was going to go all in. Parker has taken several classes and coaching programs offered by KW Southwest to enhance her knowledge and skills in real estate. She has been able to grow her business and build her client base along the way.

Despite the low inventory and high buyer demand the COVID-19 pandemic has caused in the housing market – Parker is working harder than ever to help her clients reach their goals. She is able to continue being successful due in part to the relationships she's built along the way.

Repeat customer, Peter King said, "When it comes to selling your home, buying your home or both at the same time, [Sharon] gets the job done and in a very timely manner. She knows what to do and when to do it. In 2014, she helped me sell my home and move into my new home and closed on both houses the same day. I did not have to stay with anyone, move into a temporary place or stay in a hotel. This year, I decided to upgrade, and Sharon Parker did it again. Sold my home and put me in my new home all on the same day. I can't say enough about her experience, professionalism, and attention to detail. I highly recommend her."

Chad St. Jean, team leader at the office, said, "I have known Sharon for over 15 years. She is a great agent who takes great care of her clients, and most importantly, gets results. She works hard and gives back to many in our office. She is family."

Parker has inspired her son, who just obtained his real estate license and is also going to join the Sharon Parker Group at KW Southwest. When she isn't selling homes, Parker is traveling all over the world, managing her investment properties, and encouraging everyone to "make this business earn a life for them." "If you want to be successful, you need a company that sets you up to do that," she said. "Keller Williams is that company."

Whether she is helping clients buy or sell their first home or their dream home, Parker treats everyone with respect, care, and compassion with every step.

## CONTACT

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